

FINANCIAL MARKETS MANAGEMENT (FMM)
INTRODUCTION TO FINANCIAL MARKETS (CODE 405)
CLASS IX- X (SESSION 2019-2020)

Theory	50 marks
Practical	50 marks
Total Marks	100 marks

COURSE OVERVIEW: Financial skills particularly in the 21st century are as important as computer skills. It empowers a person to take informed judgments and decisions regarding the use and management of money. Financial skills improves the quality of life and standard of living by promoting budgeting, disciplined savings, intelligent use of credit for buying home, children's education & marriage, retirement planning etc.

There is also an acute shortage of trained professionals in BFSI (Banking, Financial Services, and Insurance) industry. The National Skill Development Corporation (NSDC) has identified BFSI as one of the 21 growth sector to develop skills. NSE is also co-promoter of BFSI sector council. The BFSI is also known as financial markets.

CBSE and NSE Academy have jointly promoted the Financial Markets Management (**FMM**) course. A joint certificate on completion of the course for class IX & X and for class XI & XII is provided by CBSE and NSE Academy.

Suggested Job Roles: Back Office Assistant/Front Office Assistant/ Assistant Operator (after Class X). Relationship Executive / Mutual Fund Executive / Equity Dealer / Back Office Executive / Sales Executive (Financial Services) etc. (after Class XII).

OBJECTIVES OF FMM

1. To develop financial skills
2. To build foundation for money management and equity market
3. To develop basic understanding of mutual funds, capital and derivative market
4. To build speed and accuracy for financial market operations
5. To develop business acumen and entrepreneurial skills for financial markets
6. To gain knowledge of green skills for environment protection
7. To develop computer skills required for financial market.
8. To learn oral and written communication skills to deal with clients
9. To understand regulatory requirements while working in financial markets

SALIENT FEATURES FMM

- **Vertical mobility** - Students starting from class IX can continue to study Financial Markets in CBSE till XII, and thereafter till Post Graduation in college and university. They can also get preference for admission in the same stream (Financial Markets) in Universities for BBA, B.Com and 5 years Integrated MBA in Financial Market.
- **Joint Certificate** - NSE Academy provides industry certificates apart from CBSE and NSE Academy providing joint certificate.

- **Books** - Books for FMM subjects are readily downloadable from CBSE website by click of a mouse.
- **Skill Development** – NSE Academy helps skill development through internet based mock simulator software, NSE Learn to Trade- **NLT**.
- **Save time** - Students will save up to 1 year by passing 2/4 NCFM Modules while studying FMM in CBSE schools.
- **Career opportunities** – Students can acquire employable skills for life and virtually there is no retirement. They can be employed in Banks, Mutual Funds, Stock Market, Currency Market, Commodity Market, Teaching, KPOs, and BPOs etc. in BFSI (Banking Financial Services & Insurance) sector.
- **Career for 21st Century** – FMM is the career for the tech savvy young persons in the 21st century. Your office can be anywhere in the world, if you have a laptop or smart phone with internet connection. There is lifelong learning as well as earning opportunities.
- **Employment potential** – A candidate on completion of FMM and on attaining the age of employment will be a preferred candidate (compared to general market candidates without any specific skills) in the job roles of Back office executive, equity dealer, relationship executive, mutual fund executive, sales executive for selling financial services etc.in banks, broking firms, KPOs, asset management companies etc.

LIST OF EQUIPMENT AND MATERIALS

The list given below is suggestive and an exhaustive list should be prepared by the skill teacher. Only basic tools, equipment and accessories should be procured by the Institution so that the routine tasks can be performed by the students regularly for practice and acquiring adequate practical experience.

Equipment's required for Computer Lab / Classroom:

1. Computers
2. LCD Projector with screen
3. White/Black Boards
4. Internet Connection
5. NSE Learn to Trade Software (Internet based software) to be provided by NSE Academy on enrolment of students.

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CLASS IX (SESSION 2019-2020)

	Particulars	No. of Periods/Hours	Max. Marks
Part A	Employability Skills		
Unit 1	Communication Skills-I	13	10
Unit 2	Self-management Skills-I	7	
Unit 3	Information and Communication Technology Skills-I	13	
Unit 4	Entrepreneurial Skills-I	10	
Unit 5	Green Skills-I	7	
	Sub Total-A	50	10
Part B	Financial Market Skills-Theory		
Unit 1	Money – What it is	11	4
Unit 2	Money Exchange Systems	9	3
Unit 3	Key Characteristics of Money	6	2
Unit 4	What is Financial Planning	12	6
Unit 5	What is income	6	2
Unit 6	What is Expenses	6	2
Unit 7	What is Bank	16	6
Unit 8	Why Save	9	3
Unit 9	Setting Goals	9	3
Unit 10	Systematic Saving and investments	12	5
Unit 11	Making a Budget	9	4
	Sub Total-B	105	40
Part C	Financial Market Skills-Practical		
Unit 1	Project /Practical Activities	20	10
Unit 2	Viva based on Project	5	5
Unit 3	Practical File/Report of Portfolio	20	10
Unit 4	Demonstration of skill competency on NLT software	60	25
	Sub Total-C	105	50
	Grand Total	260	100

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CLASS X (SESSION 2019-2020)

	Particulars	No. of Periods/Hours	Max. Marks
Part A	Employability Skills		
Unit 1	Communication Skills-I	13	10
Unit 2	Self-management Skills-I	7	
Unit 3	Information and Communication Technology Skills-I	13	
Unit 4	Entrepreneurial Skills-I	10	
Unit 5	Green Skills-I	7	
	Sub Total-A	50	10
Part B	Financial Market Skills-Theory		
Unit 1	Investment Basics	6	2
Unit 2	Securities	6	2
Unit 3	Primary Market	17	7
Unit 4	Secondary Market	17	7
Unit 5	Derivatives	6	2
Unit 6	Depository	6	2
Unit 7	Mutual Funds	11	4
Unit 8	Miscellaneous	15	6
Unit 9	Concepts & Modes of Analysis	15	6
Unit 10	Ratio Analysis	6	2
	Sub Total-B	105	40
Part C	Financial Market Skills-Practical		
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CAREER OPPORTUNITIES:

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VERTICAL MOBILITY

CBSE Schools: School Students starting from class IX can continue to study Financial Markets Management (FMM) in CBSE till XII.

Graduation: After passing out from school, they can go for BBA (FM), B Com (FM), 5 years integrated MBA (FM) with option to leave after 3 years as BBA (FM), B.Voc (FM) or B.Voc(FS) with universities and colleges who have tie up with NSE Academy. Many universities/colleges also give preference in admission to FMM students in these courses.

Post-Graduation: A large number of universities in India also offer MBA/ M Com in (Financial Markets) in collaboration with NSE Academy.