

# CBSE | DEPARTMENT OF SKILL EDUCATION

## CURRICULUM FOR SESSION 2020-2021

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### **INTRODUCTION TO FINANCIAL MARKETS**

#### **(SUBJECT CODE 405)**

**JOB ROLE: BUSINESS CORRESPONDENT**

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**CLASS – IX & X**

#### **COURSE OVERVIEW**

Financial skills particularly in the 21st century are as important as computer skills. It empowers a person to take informed judgments and decisions regarding the use and management of money. Financial skills improves the quality of life and standard of living by promoting budgeting, disciplined savings, intelligent use of credit for buying home, children's education & marriage, retirement planning etc.

There is also an acute shortage of trained professionals in BFSI (Banking, Financial Services, and Insurance) industry. The National Skill Development Corporation (NSDC) has identified BFSI as one of the 21 growth sector to develop skills. NSE is also co-promoter of BFSI sector council. The BFSI is also known as financial markets.

CBSE and NSE Academy have jointly promoted the Financial Markets Management (FMM) course. A joint certificate on completion of the course for class IX & X and for class XI & XII is provided by CBSE and NSE Academy.

#### **OBJECTIVES OF THE COURSE:**

In this course, the students will be introduced to the fundamental concepts of Financial Markets Management (FMM) and the career opportunities available in this field. This course provides an insight to the students regarding various issues associated with business.

Followings are the main objectives of this course.

- To develop financial skills
- To build foundation for money management and equity market
- To develop basic understanding of mutual funds, capital and derivative market
- To build speed and accuracy for financial market operations

- To develop business acumen and entrepreneurial skills for financial markets
- To gain knowledge of green skills for environment protection
- To develop computer skills required for financial market.
- To learn oral and written communication skills to deal with clients
- To understand regulatory requirements while working in financial markets

### **SALIENT FEATURES:**

- Vertical mobility - Students starting from class IX can continue to study Financial Markets in CBSE till XII, and thereafter till Post Graduation in college and university. They can also get preference for admission in the same stream (Financial Markets) in Universities for BBA, B.Com and 5 years Integrated MBA in Financial Market.
- Joint Certificate - NSE Academy provides industry certificates apart from CBSE and NSE Academy providing joint certificate.
- Books - Books for FMM subjects are readily downloadable from CBSE website by click of a mouse.
- Skill Development – NSE Academy helps skill development through internet based mock simulator software, NSE Learn to Trade-NLT.
- Save time - Students will save up to 1 year by passing 2/4 NCFM Modules while studying FMM in CBSE schools.
- Career opportunities – Students can acquire employable skills for life and virtually there is no retirement. They can be employed in Banks, Mutual Funds, Stock Market, Currency Market, Commodity Market, Teaching, KPOs, and BPOs etc. in BFSI (Banking Financial Services & Insurance) sector.
- Career for 21st Century – FMM is the career for the tech savvy young persons in the 21st century. Your office can be anywhere in the world, if you have a laptop or smart phone with internet connection. There is lifelong learning as well as earning opportunities.
- Employment potential – A candidate on completion of FMM and on attaining the age of employment will be a preferred candidate (compared to general market candidates without any specific skills ) in the job roles of Back office executive, equity dealer, relationship executive, mutual fund executive, sales executive for selling financial services etc.in banks, broking firms, KPOs, asset management companies etc.

## **LIST OF EQUIPMENT AND MATERIALS:**

The list given below is suggestive and an exhaustive list should be prepared by the skill teacher. Only basic tools, equipment and accessories should be procured by the Institution so that the routine tasks can be performed by the students regularly for practice and acquiring adequate practical experience.

### **Equipment's required for Computer Lab / Classroom:**

1. Computers
2. LCD Projector with screen
3. White/Black Boards
4. Internet Connection

NSESMART Software (Internet based software) to be provided by NSESMART Software on enrolment of students.

## **CAREER OPPORTUNITIES:**

FMM is the career for the tech savvy young persons in the 21st century. Your office can be anywhere in the world, if you have a laptop or smart phone with internet connection. There is lifelong learning as well as earning opportunities. Students can acquire employable skills for life and virtually there is no retirement. They can be employed in Banks, Mutual Funds, Stock Market, Currency Market, Commodity Market, Teaching, KPOs, and BPOs etc. in BFSI (Banking Financial Services & Insurance) sector.

A candidate on completion of FMM and on attaining the age of employment will be a preferred candidate (compared to general market candidates without any specific skills) in the job roles of Back office executive, equity dealer, relationship executive, mutual fund executive, sales executive for selling financial services etc.in banks, broking firms, KPOs, asset management companies etc.

## **VERTICAL MOBILITY:**

Graduation: After passing out from school, they can go for BBA (FM), B Com (FM), 5 years integrated MBA (FM) with option to leave after 3 years as BBA (FM), B.Voc (FM) or B.Voc(FS) with universities and colleges who have tie up with NSE Academy. Many universities/colleges also give preference in admission to FMM students in these courses.

Post-Graduation: A large number of universities in India also offer MBA/ M Com in (Financial Markets) in collaboration with NSE Academy.

## **CURRICULUM:**

This course is a planned sequence of instructions consisting of Units meant for developing employability and Skills competencies of students of Class IX and X opting for Skills subject along with other subjects.

**CLASS – IX (SESSION 2020-2021)**

Total Marks: 100 (Theory -50+Practical-50)

**INTRODUCTION TO FINANCIAL MARKETS (405)****Class IX (Session 2020-21)**

	<b>UNITS</b>	<b>NO. OF HOURS for Theory and Practical 220</b>	<b>MAX. MARKS for Theory and Practical 100</b>
<b>Part A</b>	<b>Employability Skills</b>		
	Unit 1 : Communication Skills-I	13	10
	Unit 2 : Self-Management Skills-I	07	
	Unit 3 : ICT Skills-I	13	
	Unit 4 : Entrepreneurial Skills-I	10	
	Unit 5 : Green Skills-I	07	
	<b>Total</b>	<b>50</b>	
<b>Part B</b>	<b>Subject Specific Skills</b>		
	Unit 1: Money – What it is	10	04
	Unit 2: Money Exchange Systems	8	03
	Unit 3: Key Characteristics of Money	5	02
	Unit 4: What is Financial Planning	11	06
	Unit 5: What is income	5	02
	Unit 6: What is Expenses	5	02
	Unit 7: What is Bank	16	06
	Unit 8: Why Save	8	03
	Unit 9: Setting Goals	8	03
	Unit 10: Systematic Saving and investments	11	05
	Unit 11: Making a Budget	08	04
	<b>Total</b>	<b>95</b>	<b>40</b>
<b>Part C</b>	<b>Practical Work</b>		
	Project	15	10
	Viva based on Project		05
	Practical File		10
	Demonstration of skill competency via Lab Activities	60	25
<b>Total</b>	<b>75</b>	<b>50</b>	
<b>GRAND TOTAL</b>		<b>220</b>	<b>100</b>

**NOTE:** For Detailed Curriculum/ Topics to be covered under Part A: Employability Skills can be downloaded from CBSE website.

**CLASS – X (SESSION 2020-2021)**

Total Marks: 100 (Theory-50 + Practical-50)

**INTRODUCTION TO FINANCIAL MARKETS (405)****Class X (Session 2020-21)**

	<b>UNITS</b>	<b>NO. OF HOURS for Theory and Practical 220</b>	<b>MAX. MARKS for Theory and Practical 100</b>
<b>Part A</b>	<b>Employability Skills</b>		
	Unit 1 : Communication Skills-II	13	10
	Unit 2 : Self-Management Skills-II	07	
	Unit 3 : ICT Skills-II	13	
	Unit 4 : Entrepreneurial Skills-II	10	
	Unit 5 : Green Skills-II	07	
	<b>Total</b>	<b>50</b>	
<b>Part B</b>	<b>Subject Specific Skills</b>		
	Unit 1: Investment Basics	5	02
	Unit 2: Securities	6	02
	Unit 3: Primary Market	15	07
	Unit 4 : Secondary Market	15	07
	Unit 5: Derivatives	6	02
	Unit 6: Depository	6	02
	Unit 7: Mutual Funds	10	04
	Unit 8: Miscellaneous	13	06
	Unit 9: Concepts & Modes of Analysis	13	06
	Unit 10: Ratio Analysis	6	02
	<b>Total</b>	<b>95</b>	<b>40</b>
<b>Part C</b>	<b>Practical Work</b>		
	Project	15	10
	Viva based on Project		05
	Practical File		10
	Demonstration of skill competency via Lab Activities	60	25
<b>Total</b>	<b>75</b>	<b>50</b>	
	<b>GRAND TOTAL</b>	<b>220</b>	<b>100</b>

**NOTE:** For Detailed Curriculum/ Topics to be covered under Part A: Employability Skills can be downloaded from CBSE website.