

**RETAIL (401)**  
**CLASS X (SESSION 2019-2020)**

RETAIL (CODE NO. 401) Class X (Session 2019-2020)	
Theory (Part A & B)	50 marks
Practical (Part C)	50 marks
<b>Total Marks</b>	<b>100 marks</b>

### **Theory**

#### **❖ PART A: EMPLOYABILITY SKILLS**

- Unit 1: Communication Skills
- Unit 2: Self-management Skills
- Unit 3: Information and Communication Technology Skills
- Unit 4: Entrepreneurial Skills
- Unit 5: Green Skills

#### **❖ PART B:**

- Unit 1 : Delivery of Goods
- Unit 2: Retail store operation
- Unit 3: Merchandise Planning
- Unit 4: Security Operation and housekeeping in Retail

### **Practical**

#### **❖ PART C:**

- Project
- Viva
- Practical File / Portfolio/ Power Point presentation
- Demonstration of Skill competency via Lab Activities