

FINANCIAL MARKETS MANAGEMENT (FMM)
INTRODUCTION TO FINANCIAL MARKETS (CODE 805)
CLASS XI- XII (SESSION 2019-2020)

1. COURSE OVERVIEW:

Financial skills particularly in the 21st century are as important as computer skills. It empowers a person to take informed judgments and decisions regarding the use and management of money. Financial skills improves the quality of life and standard of living by promoting budgeting, disciplined savings, intelligent use of credit for buying home, children's education & marriage, retirement planning etc.

There is also an acute shortage of trained professionals in BFSI (Banking, Financial Services, and Insurance) industry. The National Skill Development Corporation (NSDC) has identified BFSI as one of the 21 growth sector to develop skills. NSE is also co-promoter of BFSI sector council. The BFSI is also known as financial markets.

CBSE and NSE Academy have jointly promoted the Financial Markets Management (FMM) course. A joint certificate on completion of the course for class IX & X and for class XI & XII is provided by CBSE and NSE Academy.

Suggested Job Roles: Back Office Assistant/Front Office Assistant/ Assistant Operator (after Class X). Relationship Executive / Mutual Fund Executive / Equity Dealer / Back Office Executive / Sales Executive (Financial Services) etc. (after Class XII).

2. OBJECTIVES OF THE COURSE:

- To develop financial skills
- To build foundation for money management and equity market
- To develop basic understanding of mutual funds, capital and derivative market
- To build speed and accuracy for financial market operations
- To develop business acumen and entrepreneurial skills for financial markets
- To gain knowledge of green skills for environment protection
- To develop computer skills required for financial market.
- To learn oral and written communication skills to deal with clients
- To understand regulatory requirements while working in financial markets

3. SALIENT FEATURES OF RETAIL:

- Joint Certificate - NSE Academy provides industry certificates apart from CBSE and NSE Academy providing joint certificate.
- Skill Development – NSE Academy helps skill development through internet based mock simulator software, NSE Learn to Trade- NLT.

- Save time - Students will save up to 1 year by passing 2/4 NCFM Modules while studying FMM in CBSE schools.
- Career opportunities – Students can acquire employable skills for life and virtually there is no retirement. They can be employed in Banks, Mutual Funds, Stock Market, Currency Market, Commodity Market, Teaching, KPOs, and BPOs etc. in BFSI (Banking Financial Services & Insurance) sector.
- Career for 21st Century – FMM is the career for the tech savvy young persons in the 21st century. Your office can be anywhere in the world, if you have a laptop or smart phone with internet connection. There is lifelong learning as well as earning opportunities.

4. Curriculum

This course is a planned sequence of instructions consisting of Units meant for developing employability and Skills competencies of students of Class XI and XII opting for Skill subject along with general education subjects.

Theory	60 marks
Practical	40 marks
Total Marks	100 marks

The unit-wise distribution of periods and marks for Class XI is as follows:

	Particulars	No. of Periods/ Hours 260	Max. Marks 100
Part A	Employability Skills		
	Unit 1: Communication Skills -I	13	10
	Unit 2: Self-management Skills -I	07	
	Unit 3: Information and Communication Technology Skills - I	13	
	Unit 4: Entrepreneurial Skills - I	10	
	Unit 5: Green Skills - I	07	
		50	10
Part B	Financial Market Skills-Theory		
	Unit 1: Markets and Financial Instruments	07	03
	Unit 2: Primary and Secondary Market	27	11
	Unit 3: Financial Statement Analysis	14	06
	Unit 4: Mutual Funds Products and Features	31	13
	Unit 5: ETFs, Debt and Liquid Funds	29	12
	Unit 6: Taxation and Regulations	12	05
		120	50
Part C	Financial Market Skills- Practical		
	Project / Practical Activities	15	10
	Viva based on Project	05	05
	Practical File/ Report or Portfolio	10	05
	Demonstration of skill competency on NLT software(Numeric Speed Accelerator Module)	60	20
		90	40
	Grand Total	260	100

The unit-wise distribution of periods and marks for Class XII is as follows:

	Particulars	No. of Periods/Hours	Max. Marks
Part A	Employability Skills		
	Unit 1: Communication Skills -I	13	10
	Unit 2: Self-management Skills -I	07	
	Unit 3: Information and Communication Technology Skills - I	13	
	Unit 4: Entrepreneurial Skills - I	10	
	Unit 5: Green Skills - I	07	
		50	10
Part B	Financial Market Skills-Theory		
	Unit 1: Introduction to Indian Securities Market and Trading Membership	29	12
	Unit 2: Trading	29	12
	Unit 3: Clearing and Settlement, Legal Framework	34	14
	Unit 4: Introduction to Derivatives	10	4
	Unit 5: Introduction to Futures and Options	18	8
		120	50
Part C	Financial Market Skills- Practical		
	Project / Practical Activities	15	10
	Viva based on Project	5	5
	Practical File/ Report or Portfolio	10	5
	Demonstration of skill competency on NLT software(Numeric Speed Accelerator Module)	60	20
	Sub Total-C	90	40
	Grand Total	260	100

LIST OF EQUIPMENT AND MATERIALS

The list given below is suggestive and an exhaustive list should be prepared by the skill teacher. Only basic tools, equipment and accessories should be procured by the Institution so that the routine tasks can be performed by the students regularly for practice and acquiring adequate practical experience.

Equipment's required for Computer Lab / Classroom:

1. Computers
2. LCD Projector with screen
3. White/Black Boards
4. Internet Connection
5. NSE Learn to Trade Software (Internet based software) to be provided by NSE Academy on enrolment of students.

CAREER OPPORTUNITIES:

FMM is the career for the tech savvy young persons in the 21st century. Your office can be anywhere in the world, if you have a laptop or smart phone with internet connection. There is lifelong learning as well as earning opportunities. Students can acquire employable skills for life and virtually there is no retirement. They can be employed in Banks, Mutual Funds, Stock Market, Currency Market, Commodity Market, Teaching, KPOs, and BPOs etc. in BFSI (Banking Financial Services & Insurance) sector.

A candidate on completion of FMM and on attaining the age of employment will be a preferred candidate (compared to general market candidates without any specific skills) in the job roles of Back office executive, equity dealer, relationship executive, mutual fund executive, sales executive for selling financial services etc.in banks, broking firms, KPOs, asset management companies etc.

VERTICAL MOBILITY

CBSE Schools: School Students starting from class IX can continue to study Financial Markets Management (FMM) in CBSE till XII.

Graduation: After passing out from school, they can go for BBA (FM), B Com (FM), 5 years integrated MBA (FM) with option to leave after 3 years as BBA (FM), B.Voc (FM) or B.Voc(FS) with universities and colleges who have tie up with NSE Academy. Many universities/colleges also give preference in admission to FMM students in these courses.

Post-Graduation: A large number of universities in India also offer MBA/ M Com in (Financial Markets) in collaboration with NSE Academy.

Vertical mobility - Students starting from class IX can continue to study Financial Markets in CBSE till XII, and thereafter till Post Graduation in college and university. They can also get preference for admission in the same stream (Financial Markets) in Universities for BBA, B.Com and 5 years Integrated MBA in Financial Market.

Employment potential – A candidate on completion of FMM and on attaining the age of employment will be a preferred candidate (compared to general market candidates without any specific skills) in the job roles of Back office executive, equity dealer, relationship executive, mutual fund executive, sales executive for selling financial services etc.in banks, broking firms, KPOs, asset management companies etc.